

# Leveraging Pension Assets for Investment in Nigeria's Marginal Oil Fields: A Conceptual Analysis

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**Abstract:** This paper examines the potential of channeling Nigeria's pension assets into marginal oil fields to drive economic growth and enhance pension contributors' financial security. Despite holding significant underutilized resources, Nigeria's marginal oil fields face financial and operational constraints. Meanwhile, pension fund assets have grown exponentially, exceeding ₦20.48 trillion as of September 2024, largely invested (62.03%) in Federal Government Securities. However, federal government bond yields average 18.96%, compared to the oil and gas sector's 28.26% net profit margin, making marginal oil fields an attractive but high-risk investment option for pension funds. The Pension Reform Act of 2014 permits diversified investments, including equities and corporate bonds, yet energy sector investments remain limited. This study develops a conceptual framework assessing the viability of integrating pension assets into marginal fields, emphasizing risk management, return optimization and regulatory alignment. It examines the roles of key stakeholders, including government agencies, pension fund administrators and oil companies, in facilitating this model. Potential risks such as market volatility, regulatory changes and environmental concerns are addressed with strategies like diversification and adherence to ESG (Environmental, Social and Governance) principles. While benefits include higher returns and increased oil production, challenges in regulatory compliance, public perception and sustainability must be managed to ensure success. This analysis contributes to the discourse on alternative investment avenues for Nigeria's pension assets, thereby offering policy recommendations for a mutually beneficial approach to pension fund involvement in marginal oil field development.

**Key words:** Alternative Investment, Marginal Oil Fields, Nigeria Oil Sector, Pension Fund and Regulatory Framework.

## I. Introduction

Nigeria's marginal oil fields are smaller, less economically viable fields compared to traditional reserves which hold considerable untapped potential for bolstering the nation's oil production and economic diversification. The Nigerian government has identified over 200 marginal fields that, if developed, could contribute substantially to the country's oil output, create jobs and foster regional development (DPR, 2019). However, these fields face several challenges, including high operational costs, technical complexity and limited access to capital, deterring investors and slowing development (Torty et al., 2023; Danmadami et al., 2021).

Historically, Nigeria's economy has been heavily reliant on oil, but recent shifts in global energy demand and economic trends have emphasized the need for innovative financing solutions to sustain oil production, particularly in marginal fields. Although these fields often have lower production rates and higher operational costs, they hold significant potential to increase Nigeria's oil production capacity and generate substantial revenue (IEA, 2023).

At the same time, Nigeria's pension fund sector has witnessed exponential growth, with assets under management totaling over ₦20.48 trillion as of September 2024, despite economic challenges (PenCom, 2024). The Pension Reform Act of 2014 allows for diversified investments, including equities and corporate bonds, to enhance returns and support economic development. However, much of these assets approximately 62.03% of the total net asset value remain invested in Federal Government Securities, with limited diversification into sectors like energy (PenCom, 2024).

Globally, pension assets are recognized as a critical source of long-term investment capital, especially suited for sectors with prolonged investment horizons like oil and gas (OECD, 2023). In Nigeria, the pension industry's rapid growth under the Contributory Pension Scheme (CPS) has amassed a substantial capital pool. This pool, managed under a regulated environment, presents an opportunity for domestic diversification to support vital sectors like energy and infrastructure offering competitive returns while promoting economic growth and energy security (Christian & Wobiaraeri, 2016).

The concept of channelling pension assets into Nigeria's marginal oil fields presents a dual opportunity. Such investments could not only support the sustainable development of these underutilized fields but also diversify the pension fund portfolio, potentially yielding high returns. The recent figures from the Central Bank of Nigeria (CBN) and Statista reveal a notable contrast in returns between traditional government securities and the oil and gas sector, which raises important considerations for pension fund managers and policymakers. According to CBN (2024), federal government bonds currently yield an average of 18.96%, a rate that

is generally stable but lower than the average net profit margin of 28.26% observed in oil and gas exploration and production (Statista, 2024). This differential of over 9% highlights the potential for higher returns within Nigeria's energy sector, particularly in marginal oil fields, which are seen as key to augmenting the country's production capacity and economic growth.

Given the strategic significance of both the oil sector and the pension industry, this paper explores the potential of leveraging pension assets to meet the investment demands within Nigeria's marginal oil field sector. By examining investment models, regulatory considerations, and potential risks, the paper seeks to establish a conceptual framework that aligns pension fund deployment with the capital needs of marginal oil fields. This approach could create a symbiotic relationship, where pension funds benefit from attractive returns and the oil sector gains from sustainable capital influx, fostering economic resilience.

Despite the growing pool of pension assets in Nigeria, there remains an evident gap in strategic investment approaches that would channel these funds into the oil sector, especially into marginal fields. Marginal fields, while rich in resources, suffer from underinvestment due to perceived risks, high operating costs and limited government financing support. Indeed, Humphrey and Dosunmu (2017) identified funding, social, political, environmental and technical issues as major factors militating against success of marginal oil fields operations in Nigeria. Pension funds on the other hand is handy, though regulated by PenCom, could provide an innovative financing solution. However, concerns over risk, regulatory restrictions and industry volatility have limited such investments, leaving the marginal oil field sector unable to reach its full potential.

This study seeks to address this gap by examining how pension assets can be leveraged to support investment in Nigeria's marginal oil fields, considering both the potential benefits and the risks involved.

The objectives of this paper are:

- i. To examine the potential of pension fund investments in Nigeria's marginal oil fields.
- ii. To identify the benefits and challenges associated with these investments.
- iii. To propose a conceptual framework for integrating pension assets into the oil sector, with a focus on marginal fields.

This paper focuses exclusively on the Nigerian context, analysing existing literature and data related to the country's oil and pension sectors up to October 2024. This conceptual analysis does not involve empirical data collection and while the proposed framework may have broader applicability, its recommendations are tailored specifically to Nigeria's economic, regulatory and market conditions.

While this paper focuses exclusively on Nigerian context, the concepts and recommendations may be relevant to other emerging markets with similar resource and financial structures. The analysis is limited to a conceptual framework, and further empirical research is necessary to validate the assumptions and models presented. This conceptual analysis does not involve empirical data collection. Additionally, the paper does not delve into pension fund management structures in detail but emphasizes their role as a potential capital source.

This study holds significance for both policymakers and industry stakeholders. For policymakers, it offers insights into alternative investment avenues for pension funds that could enhance national economic resilience and growth. For the oil sector, it suggests new financing strategies that may foster development, particularly in underfunded marginal fields, contributing to job creation, national revenue and energy security.

## II. Literature Review

This section establishes the foundational theories and current knowledge on pension fund assets and marginal oil fields in Nigeria. The literature reviewed underscores the potential benefits and risks associated with leveraging pension assets for marginal oil field investments, while highlighting the regulatory, economic and operational factors that shape this investment landscape. The subsequent sections will build on this theoretical and contextual analysis to develop a framework for integrating pension funds into Nigeria's marginal oil field sector strategically and sustainably.

### Pension Funds in Nigeria

Nigeria's pension fund industry has experienced significant growth since the introduction of the Pension Reform Act in 2004, which established the Contributory Pension Scheme (CPS) and mandated the transfer of pension fund management to licensed Pension Fund Administrators (PFAs). This landmark reform aimed to secure pension assets, enhance investment returns and foster steady growth in the sector. Since the reform, Nigeria's pension industry has evolved to become one of the largest in Africa, with assets under management (AUM) reaching ₦20.48 trillion as at September 2024, contributing long-term capital to the national economy (PenCom, 2023).

The regulatory structure of Nigerian pension funds is guided by strict investment frameworks to minimize risk, overseen by the National Pension Commission (PenCom). These frameworks traditionally prioritized investments in government securities, corporate bonds and equities, offering a stable yet conservative approach aimed at safeguarding contributors' funds (CBN, 2022). The Pension Reform Act of 2014, an updated regulatory framework, further solidified this structure, but recent amendments reflect a shift toward diversified investment opportunities. For example, pension funds are now permitted to explore infrastructure and

alternative investments, spurring discussion on expanding allowable asset classes to include sectors with potentially higher returns, such as marginal oil fields (OECD, 2023).

The prospect of allowing pension funds to invest in Nigeria's marginal oil fields, currently restricted under existing regulations, has gained traction. Proponents argue that the high revenue potential of the oil sector could yield superior returns for pension contributors compared to traditional investments, ultimately enhancing the financial stability of the pension industry while contributing to national economic growth (PenCom, 2023). By diversifying into marginal oil fields, pension funds could simultaneously bolster Nigeria's oil production and generate economic benefits, such as job creation and infrastructure development. This ongoing debate highlights the potential role of Nigeria's pension fund industry as a source of domestic capital in sectors critical to the country's development, including energy and infrastructure, while also underscoring the importance of implementing risk mitigation strategies to safeguard contributors' assets.

### **Marginal Oil Fields in Nigeria**

Marginal oil fields in Nigeria are oil reserves that have been discovered but remain underdeveloped or abandoned by major oil companies due to perceived limitations in profitability or technical challenges. The definition of a marginal field is shaped by a range of technical, commercial, and regulatory factors, such as reservoir characteristics, infrastructure limitations and high development costs (Mobolaji & Okoro, 2020). Nigeria currently hosts approximately 251 marginal fields, distinguished by their smaller scale and limited production capacity compared to conventional oil fields. These fields are estimated to hold significant proved recoverable reserves, amounting to roughly 2.3 billion barrels of oil (NNPC, 2019). Their development is part of Nigeria's broader strategy to diversify its oil production base and reduce reliance on foreign investment, especially following the Marginal Field Bid Rounds of 2020, which focused on enhancing local involvement in the oil industry.

Despite their strategic value, marginal oil fields face significant funding and operational challenges, making external investments essential for their development. Financial constraints, coupled with high operational costs and regulatory complexities, often hinder the viability of these fields (Torty et al., 2023). To address these issues, the Nigerian government has introduced various incentives under the Petroleum Industry Act (PIA) of 2021, aimed at making marginal fields more attractive to investors. The PIA offers tax reductions and streamlined licensing processes, however, the complexities involved in field development still pose significant barriers to entry (Ebere, 2021).

Integrating pension assets as a funding source for marginal oil fields offers a promising solution, providing stable, long-term capital that could help offset the high costs of operation and encourage sustainable development. This approach not only aligns with Nigeria's energy independence goals but also has the potential to drive broader economic benefits, including job creation, regional economic growth and indeed enhanced resilience against global oil market fluctuations.

### **Investment Climate in Nigeria's Oil Sector**

The investment climate in Nigeria's oil sector is influenced by a complex array of regulatory, economic and global factors, each impacting investor confidence and capital allocation strategies. The Petroleum Industry Act (PIA) has introduced significant regulatory clarity, particularly in terms of taxation and profit-sharing structures, creating a more transparent framework that is expected to attract both foreign and local investment. Nevertheless, the PIA also introduces new compliance obligations, potentially increasing administrative costs for investors (Pwc, 2021). While this regulatory reform is a positive step toward establishing a stable environment for capital-intensive projects such as marginal oil fields, Nigeria's economic volatility and ongoing exchange rate instability continue to pose serious challenges. Literature underscores that a consistent fiscal policy and a reliable regulatory framework are critical to attracting sustained investments, particularly in the marginal field sector, where upfront capital requirements are high (Ogunsola-Saliu et al., 2019).

Marginal oil field investments offer both significant opportunities and inherent risks. On the one hand, favourable fiscal incentives under the PIA, such as reduced royalties and taxes, make these projects financially attractive, potentially offering high returns (Torty et al., 2023). However, there are substantial risks tied to the sector, particularly due to the fluctuating nature of global oil prices, which can drastically impact profit margins. Other challenges include geopolitical tensions and environmental issues, which add layers of complexity to investment decisions (Ogunsola-Saliu et al., 2019). For pension fund managers, these factors highlight the need for rigorous risk assessment processes and the development of robust risk management frameworks to safeguard contributors' savings while considering the potential for returns (PenCom, 2009).

By navigating these dynamics effectively, pension funds could play a pivotal role in financing marginal oil fields, balancing risk with opportunity to support Nigeria's energy sector and broader economic objectives.

### **Pension Fund Investments in Alternative Assets**

Globally, pension funds are diversifying into alternative assets like infrastructure, real estate, and natural resources, recognizing these sectors' potential for stable, long-term returns. In OECD countries, for example, up to 10% of pension fund assets are allocated to infrastructure projects, highlighting the global trend of moving beyond traditional investments to foster economic growth and secure steady yields (OECD, 2021). In Nigeria, however, pension fund investments have historically been conservative, with a focus on government securities and money markets. Recently, regulatory amendments have allowed pension funds to cautiously venture into alternative assets, generating interest in sectors such as energy and infrastructure (PenCom, 2023). This shift aligns

with global practices, where pension funds are increasingly leveraged to support sustainable economic development (World Bank, 2020).

The integration of pension assets into marginal oil field investments offers substantial potential benefits for Nigeria. This strategy could boost the liquidity and profitability of marginal fields while providing pension funds with opportunities for higher yields. Research by Niu (2023) shows that well-structured investments in natural resources, particularly those backed by government guarantees or hedging mechanisms, can significantly enhance pension fund returns and offer protection against oil price volatility. Furthermore, investments in oil fields could promote economic growth, reduce unemployment, and increase tax revenues, aligning with the socioeconomic goals of Nigeria's pension funds to contribute to national development (Otekunrin et al., 2023).

### **Theoretical Framework**

Integrating pension fund investments into the oil sector is supported by key economic and financial theories that emphasize risk management, diversification, and stakeholder alignment. Modern Portfolio Theory (MPT), developed by Markowitz (1952), advocates for a diversified investment approach to optimize returns relative to risk by balancing asset classes with varying levels of risk and return. Applying MPT to pension funds, integrating high-return investments like marginal oil fields offers the potential for better risk-adjusted returns. In the Nigerian context, where pension funds are typically conservatively invested, diversification into marginal oil fields could serve as a hedge against economic volatility and inflation, stabilizing overall portfolio returns over the long term (Ukamaka et al., 2023).

Moreover, Stakeholder Theory (Freeman, 1984) underpins the importance of balancing financial returns with the interests of key stakeholders, including pension contributors, regulators and society at large. Investments in a high-risk, high-reward sector like oil demand careful consideration of stakeholder expectations, particularly for assets that impact both environmental and social outcomes. By ensuring that financial returns from these investments align with social and regulatory expectations, pension funds can create a model that serves contributors' long-term security while contributing to national economic objectives. This dual focus aligns with Nigeria's broader economic policy of channelling pension funds into high-impact sectors to support sustainable growth, especially when reinforced by strict adherence to Environmental, Social and Governance (ESG) principles.

Risk Management Theory (Clifford, 1995) further supports this framework by emphasizing the need for protective mechanisms in volatile markets. Investing pension assets in marginal oil fields requires robust risk management strategies, such as hedging and diversification, to shield funds from oil price volatility and geopolitical risks common in the sector. Drawing on these theories, the proposed framework for pension investment in marginal oil fields would leverage MPT's diversification principles, uphold stakeholder interests per Stakeholder Theory and implement rigorous risk management techniques to align with global standards for pension fund safety and sustainability.

### **Conceptual Framework**

The conceptual framework for this study outlines the foundational elements supporting the integration of Nigeria's pension funds into marginal oil field investments. It synthesizes key economic, financial and regulatory factors that make this integration both viable and beneficial. The framework leverages Modern Portfolio Theory (MPT) to demonstrate how pension funds can achieve optimal risk-adjusted returns through diversification, including investments in high-yield sectors like oil. It also draws from Stakeholder Theory to address the balance needed between maximizing financial returns and fulfilling fiduciary and societal responsibilities, given the high-impact nature of oil investments.

Further, the framework integrates Risk Management Theory, emphasizing strategies to mitigate sector-specific risks like oil price volatility and regulatory uncertainties, crucial for maintaining the stability of pension assets. By combining these theories, the conceptual framework provides a structured approach for assessing how pension funds can responsibly and effectively participate in Nigeria's marginal oil sector, contributing to both financial security for contributors and national economic growth.

### **Integration Model**

This model explores how pension funds can be effectively invested in Nigeria's marginal oil fields, balancing risk management with return optimization. The integration model emphasizes a gradual, tiered investment approach to mitigate risk and maximize potential returns by focusing on oil fields with different levels of development and productivity. Initial investments may target established fields with lower risk, gradually expanding into underdeveloped fields as market conditions stabilize. This approach aligns with best practices in pension investment by progressively entering high-potential sectors (OECD, 2021).

A structured risk assessment matrix within this model considers historical performance, market projections and regulatory environments. Given the high capital costs of oil field development, the model also incorporates phased funding schedules tied to measurable milestones (Ayodele, 2024). For return optimization, partnerships with technologically advanced oil companies are recommended to improve extraction efficiency and cost management. This strategic integration fosters sustained profitability and aligns with pension fund goals, offering steady, diversified returns over the investment horizon (PenCom, 2024).

### **Stakeholder Analysis**

Key stakeholders in this integration model include government agencies, pension fund administrators and marginal oil companies, each playing a critical role in governance, compliance and profitability:



1. **Government Agencies:** Agencies like the National Pension Commission (PenCom) and the Nigerian Upstream Petroleum Regulatory Commission (NUPRC) oversee compliance with regulatory frameworks and establish guidelines for investment scope, risk thresholds and environmental impact (PenCom, 2023).
2. **Pension Fund Administrators:** Responsible for asset management, these administrators ensure fiduciary standards are met while optimizing returns. Within this model, administrators liaise with industry experts to assess investment potential and establish structured funding phases (Olulu-Brigs, 2023).
3. **Marginal Oil Companies:** Marginal oil companies contribute technical expertise and operational management, supporting efficient field development. Their role includes ensuring that projects align with regulatory and environmental standards, helping ensure a sustainable revenue stream for pension investments (World Bank, 2011).

The investment climate for Nigeria's marginal oil fields is shaped by complex interactions between government agencies, investors, financial institutions, and local communities. The Petroleum Industry Act (PIA) of 2021 introduced several fiscal reforms aimed at enhancing transparency and efficiency in the oil and gas sector. However, the practical implementation of these regulations has faced challenges, including administrative bottlenecks and investor uncertainty.

Government entities, such as the Federal Inland Revenue Service (FIRS) and the Nigerian National Petroleum Company Limited (NNPC), play a critical role in shaping fiscal policies that impact investment strategies. Pension fund administrators (PFAs) and institutional investors require a stable regulatory environment to commit funds to high-risk sectors like oil and gas. Additionally, local communities demand greater corporate social responsibility (CSR) commitments from investors to mitigate environmental and socio-economic disruptions. Through collaboration among these stakeholders, this framework supports responsible investment in Nigeria's oil sector, creating a dual benefit for both investors and the economy.

### Risk Assessment

Investing pension assets in the oil sector, particularly in marginal fields, involves several layers of risk:

1. **Market Volatility:** Oil price fluctuations impact profitability, directly affecting pension fund returns. Market downturns may lead to reduced revenue streams for oil field investments (Lin & Wang, 2023).
2. **Regulatory Changes:** Investments in the oil sector are sensitive to changes in tax structures, environmental policies and participation restrictions, which may affect field profitability and investment security (NUPRC, 2023).
3. **Environmental Concerns:** Extraction activities pose environmental risks like spills, emissions and community impacts, which can lead to costly penalties and reputational harm (EITI, 2021).
4. **Operational Challenges:** Marginal fields often involve complex extraction techniques and high initial investments, presenting challenges for funds seeking predictable returns (Hyldmo & Skudal, 2023).
5. **Political Risks:** Regional instability poses threats to investment security, potentially disrupting operations or decreasing asset value (Jiang & Martek, 2021).

**Risk Assessment Tools for Investment in Marginal Oil Fields:** Investing in marginal oil fields involves significant financial, operational and geopolitical risks. To enhance decision-making, industry stakeholders rely on specific risk assessment tools, including:

1. **Discounted Cash Flow (DCF) Analysis:** Used to estimate the present value of expected cash flows, helping investors evaluate project viability.
2. **Monte Carlo Simulation:** A probabilistic approach that models different scenarios to assess potential returns and risks.
3. **Country Risk Ratings:** Institutions like Moody's and Fitch provide credit ratings that influence investor confidence in Nigeria's oil and gas sector.
4. **Sensitivity Analysis:** Examines how variations in key variables (e.g., oil prices, tax rates) impact project outcomes.

By incorporating these methodologies, this study provides a practical framework for evaluating investment opportunities in Nigeria's marginal oil fields.

### Mitigation Strategies

Several mitigation strategies are suggested to address these risks:

1. **Diversification:** Investing across multiple fields with varied production levels can help reduce exposure to single-field risks. A diversified portfolio stabilizes returns even when some fields face challenges (OECD, 2023).
2. **Regulatory Compliance:** Close collaboration with regulatory agencies helps ensure alignment with current laws and environmental standards, minimizing the risk of penalties (PenCom, 2023).

3. **Environmental and Social Governance (ESG) Considerations:** Implementing strict environmental protocols and partnering with oil companies prioritizing sustainable extraction reduces ecological risks. Investments in cleaner technologies can align with socially responsible investing (SRI) principles (Esrar et al., 2023). With increasing global emphasis on sustainable investing, ESG considerations play a crucial role in determining the attractiveness of oil and gas projects.
  - I. **Environmental Factors:** Marginal oil field development poses risks such as oil spills, gas flaring, and habitat destruction. Investors are increasingly adopting best practices, such as carbon capture technology and strict environmental compliance measures, to mitigate these risks.
  - II. **Social Considerations:** Local communities often experience economic displacement due to oil exploration activities. Implementing robust CSR initiatives, including job creation programs and community infrastructure projects, can enhance stakeholder acceptance and project sustainability.
  - III. **Governance Issues:** Transparent governance structures, adherence to international reporting standards, and anti-corruption measures are essential for attracting responsible investment.

Aligning with ESG principles not only mitigates risks but also enhances Nigeria's competitiveness in the global investment landscape. Policymakers must integrate ESG frameworks into regulatory structures to foster sustainable economic growth.

4. **Insurance and Risk-sharing Agreements:** Pension funds can mitigate operational losses through insurance products. Risk-sharing agreements with oil companies further distribute potential losses, protecting fund stability (Tordo, 2007).
5. **Hedging Against Market Volatility:** Utilizing financial instruments like futures contracts, pension funds can buffer against price volatility, providing stability during market downturns (Alvapillai, 2024).

Implementing these strategies enables a secure, sustainable approach to integrating pension funds into Nigeria's marginal oil fields, fostering economic growth and long-term investment viability.

### III. Discussion

#### Benefits

Integrating pension funds into Nigeria's marginal oil fields presents substantial benefits to both the pension fund sector and the broader economy. A conceptual framework for this integration can enhance returns for pension funds by tapping into the high revenue potential of the oil sector. Marginal oil fields offer investment opportunities with higher returns compared to traditional assets, aligning with pension fund managers' fiduciary responsibility to maximize returns for retirees (Ikwue et al., 2023). By incorporating a structured integration model, these funds can manage risk and optimize returns, ensuring financial growth and stability for the pension pool.

Additionally, directing pension funds towards marginal oil fields could increase oil production in Nigeria, especially for fields that may lack sufficient capital. Marginal oil fields, while requiring lower investment than larger fields, still play a significant role in Nigeria's oil output (Josephs et al., 2022). By adopting risk management and diversification strategies as outlined in the framework, pension funds can contribute to stabilizing Nigeria's oil production, enhancing energy resilience.

Economic growth is another anticipated benefit. Investments in marginal fields drive job creation, support local supply chains and stimulate regional economies in oil-producing areas. Pension fund involvement could also attract additional domestic investments, promoting infrastructure development and economic diversification (Adekoya, 2019). This model, with a focus on sustainable returns, supports broader socioeconomic growth.

#### Challenges

Despite its advantages, integrating pension funds into marginal oil fields involves challenges. Regulatory hurdles stand as a primary barrier, as existing legal frameworks for pension funds and oil investments lack specific provisions for cross-sector investments. The conceptual framework emphasizes collaboration between regulatory bodies like PenCom and the NUPRC to introduce compliant guidelines, but without clear policies, legal ambiguities may arise. Regulatory adjustments are needed to accommodate the fiduciary responsibilities of pension fund managers while facilitating oil investments (PenCom, 2019; NUPRC, 2023).

Public perception poses another challenge. Pension funds represent workforce savings and retirement security and many contributors may be wary of volatile investments in the oil sector. This is especially concerning given oil price fluctuations and environmental concerns. Transparent engagement and education efforts are vital to building public trust in the framework, which aims to manage these investments carefully within a regulated structure (Obiki-Osafiele et al., 2023).

Alignment with sustainable investment principles is also critical, as pension funds globally face increasing pressure to adhere to ESG (Environmental, Social and Governance) criteria. Investments in oil, even in marginal fields, may conflict with ESG commitments and stakeholders might resist initiatives perceived as unsustainable (Onwurah, 2023). By including environmental safeguards and sustainable practices in the framework, pension funds can balance financial goals with social responsibility, addressing sustainability concerns.

## Policy Implications

Enabling pension fund investments in marginal oil fields requires supportive policy measures. Tax incentives, such as investment tax credits or deductions, could reduce overall investment risk and make marginal field projects more attractive (Iheobi et al., 2020). Policies like these, which the conceptual model integrates, help offset entry costs, manage risks and appeal to pension funds seeking alternative high-yield options.

Additionally, the model underscores the need for updated legal frameworks that bridge pension and petroleum regulations. Collaboration between PenCom and the NUPRC is crucial in developing guidelines that support secure and effective pension investments in oil assets. These could include specific allocation limits, comprehensive risk assessments and ongoing oversight (PenCom, 2019; NUPRC, 2023). By providing regulatory clarity and guidelines, policymakers can create a conducive environment for pension investments in Nigeria's energy sector, ultimately strengthening national economic resilience and sustainability.

This integrated framework, combining risk management, sustainable practices and clear regulations, creates a pathway for pension funds to support Nigeria's marginal oil field sector, fostering economic growth while securing long-term returns for pensioners.

## IV. Conclusion and Recommendations

### Conclusion

This study investigates the potential of leveraging Nigeria's pension assets to invest in the country's marginal oil fields, aiming to create a framework that maximizes returns for pension contributors while supporting oil production and economic growth. The analysis highlights the substantial benefits of this approach, such as enhanced returns, increased oil production and broader economic development. However, challenges, including regulatory hurdles, public perception issues and sustainability concerns, also emerge as critical factors that may affect the feasibility and effectiveness of such investments. This conceptual framework provides a structured guide for integrating pension funds into the oil sector, balancing financial stability with fiduciary responsibility.

### Recommendations

#### 1. Policy Adjustments

Policymakers should revise regulatory frameworks to provide clear guidelines for pension fund investments in the oil sector. Specific tax incentives and investment credits could mitigate risks and encourage pension fund participation in marginal oil fields. Collaboration between regulatory agencies, such as the National Pension Commission (PenCom) and the Nigeria Upstream Petroleum Regulatory Commission (NUPRC), would ultimately help streamline policies, thereby ensuring alignment and transparency.

#### 2. Enhanced Stakeholder Engagement

Pension fund managers should prioritize transparency and address public concerns by engaging with contributors and clearly communicating the potential benefits and risk mitigation strategies involved. Industry stakeholders could initiate educational campaigns to inform the public about the sustainability measures and long-term returns associated with investing in marginal oil fields, thus fostering public trust in the investment strategy.

#### 3. Development of Risk Mitigation Strategies

To ensure the sustainability of this investment model, pension fund managers and marginal oil companies should collaborate to develop strategies that minimize exposure to oil price volatility, regulatory changes and environmental risks. This could include diversifying investments across multiple fields or implementing environmental and social safeguards aligned with global ESG standards, which would indeed further secure the viability of these investments.

#### 4. Supportive Regulatory Frameworks

Establishing a legal framework that addresses the complexities of cross-sector investments is essential. This would enable pension funds to invest in oil assets without compromising their fiduciary responsibilities. Setting clear allocation limits and establishing oversight mechanisms could help ensure compliance with best practices across the pension and oil sectors, this would bring about strengthening governance and accountability.

### Future Research

Future studies should focus on empirical assessments, such as pilot projects examining the financial performance and social impact of pension fund investments in Nigeria's marginal oil fields. Comparative studies with other resource-rich countries where pension funds have been successfully integrated into energy sectors could provide valuable insights. Research on sustainable investment models in the oil and gas industry could also guide the alignment of these investments with ESG principles, being one of the major concerns of the global north, which undoubtedly is a priority in today's financial landscape.

### Limitations

This conceptual study no doubt has limitations. Primarily, it relies on secondary data and theoretical analysis, without empirical evidence to validate the proposed framework. Future research could address this limitation by gathering primary data from pilot projects or stakeholder interviews. Additionally, there may be inherent biases in the literature, as much existing research reflects

regional, economic or political influences that may not fully capture the Nigerian context. Acknowledging these limitations underscores the need for further empirical investigation to validate the framework.

By addressing these limitations and conducting more targeted research, stakeholders can refine and strengthen the framework, enhancing the role of pension funds in supporting Nigeria's marginal oil fields and promoting sustainable economic growth.

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